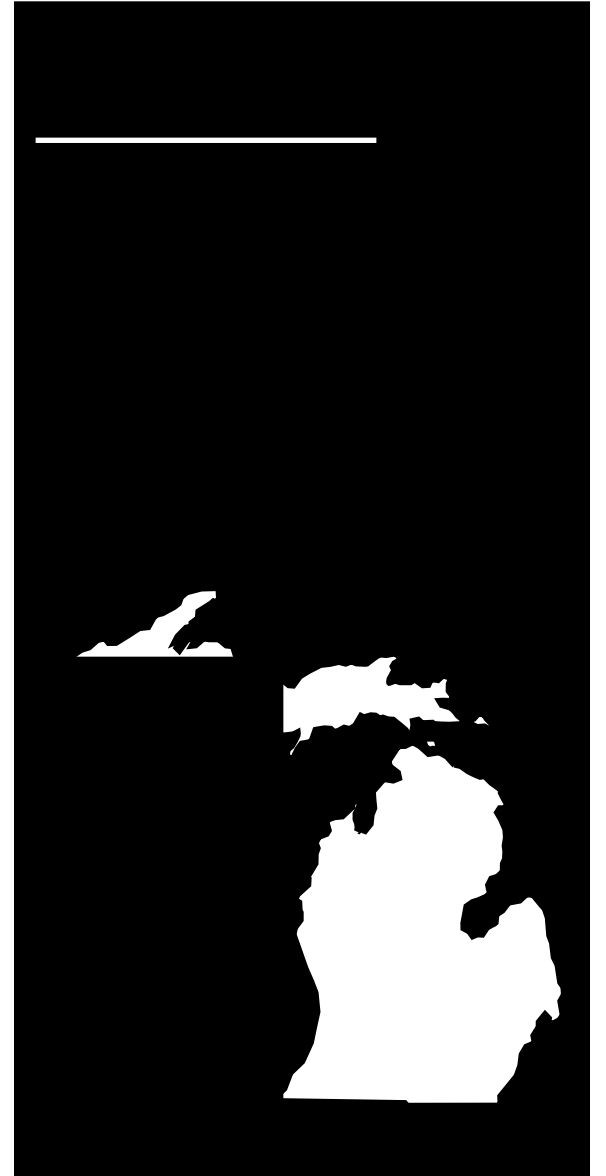
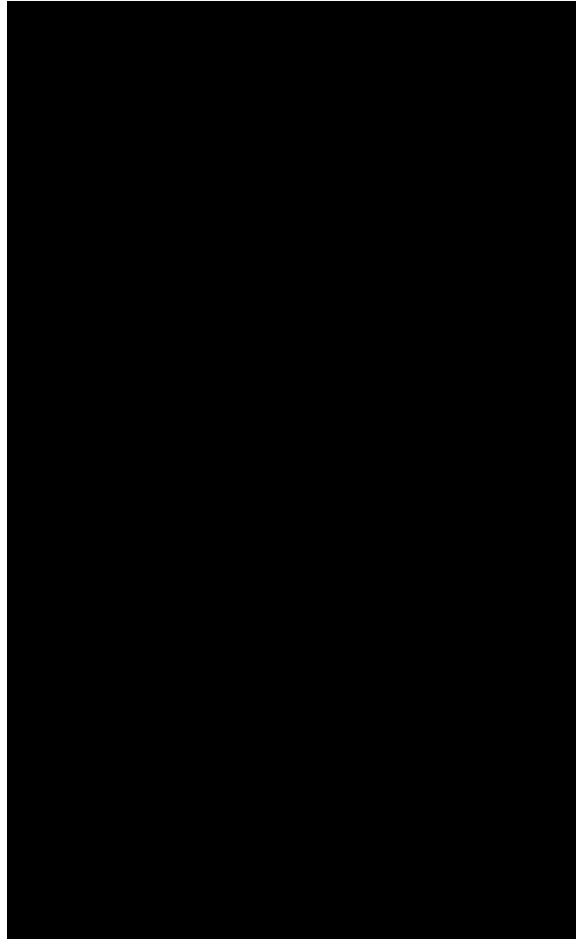


MAJOR ACCESSORY LINES



LOCATIONS



MAJOR EQUIPMENT LINES

Athey

sweepers & force feed loaders

Broce

brooms

CEC

portable screening plants: washing & crushing

Champion

motor graders

Dresser (Hough-IH)

dozers, wheel loaders

Fontaine

low boy trailers

Fuchs

scrap handlers

Galion

motor graders, cranes

Godwin

pumps: submersible, dry prime, sub prime

Gradall

wheeled & crawler excavators
with telescopic booms

Hitachi

wheeled & crawler excavators,
hydraulic shovels, crawler cranes

HydroAxe

brush removal & land clearing equipment

JCB

tractor backhoe loaders, tool carriers, wheel
loaders, Fastracs, straight mast & extended
reach forklifts, skid steers loaders, excavators

John Deere

skid steer loaders, wheel tractors

Komatsu

dozers, loaders, excavators, graders, backhoes,
articulated off-road haul trucks, mobile crushers

Moxy

articulated off-road haul trucks

Nordberg

screens; jaw, cone & impact crushers

Prentice

booms, telescopic material handlers

Sakai

rollers, compaction equipment

Trail King

specialized low boy trailers, tag trailers

PARTS

Off-the-shelf availability

Over 90% of parts are available off AIS shelves.

Daily delivery to over 20 locations

Full-time AIS delivery trucks make daily transfers among
our branches, central parts warehouse and over 15
drop points. Customer delivery available.

On-line parts ordering

Fleet owners gain on-line availability access and parts
ordering via your PC.

Exchange components and rebuilt parts

AIS stocks most of the remanufactured components for
our equipment. Complete in-house remanufacturing
and testing of these components allows us to virtually
eliminate your down time, give you a prompt failure
analysis, and offer you additional core credit for
above-average core condition.

Used & rebuilt parts and components

AIS carries a large inventory of used parts for most
makes. Inspection or rebuild by trained technicians
insures our used parts are better than competitors –
and we guarantee your satisfaction.

All makes fleet inventory program

AIS will stock and help manage your consumable/wear
parts for all makes of equipment in your fleet. AIS will:
organize your storage area and inventory/replenish
regularly; help you manage stock and keep your parts
inventory current; guarantee to provide filters & lubri-
cants, bucket teeth, cutting edges, hydraulic hose & fit-
tings off the shelf or they are free. We sell the best
quality at the lowest prices because we buy in truck-
load quantities, and our wear parts are guaranteed
against breakage.

Undercarriage fleet track management

Our trained professionals ultrasonically monitor track
system wear on all your crawlers, provide a printed
wear analysis and make recommendations to achieve
the longest wear life of the track system. AIS offers
remanufactured idlers and rollers for most large
crawlers. We will guarantee completion of track work
on most crawlers in 24 hours or labor is free. AIS R&Rs
your tracks at no additional cost.

Crusher wear parts

We carry high-quality, competitively-priced wear parts
for most makes of crushers.

6 mo. warranty, all parts & components

SERVICE

Field service

AIS has over 60 field service trucks and factory trained
technicians to make fast, skilled repairs at your jobsite.
Field lube trucks provide on-site preventative
maintenance, and we provide line boring on-site or in
our shops. Our fully equipped service trucks have
diagnostic equipment to keep your equipment up and
running.

In-house service

Over 150 service technicians on two-shifts provide 16
hours of repair and rebuild service every day for all
makes and models of construction equipment, plus
special fabricating and welding repair. Licensed
technicians also provide air conditioning and recovery
system service.

Paint shop

State-of-the-art paint facility offering washing,
blasting, professional painting and application of
decals. We also custom produce decals for our
customers to apply – right from the design stage.

Diesel engine

Complete state of the art machine shop service includ-
ing: line boring, crankshaft grinding, cylinder boring,
cylinder head reconditioning, engine block degreasing,
magna fluxing, pin fitting, and rod reconditioning.

Periodic service

We offer periodic service on most makes of equip-
ment. From periodic inspections to complete oil and
filter changes to PM tune-ups. We can also assist you
in determining the optimum time to rebuild major
components. This before failure analysis can be a very
effective means of preventing costly downtime as well
as the added costs that generally accompany a
component that is run to destruction.

AIS Up-time agreement

A new way to control your equipment operating costs.

Training

Three full-time instructors provide daily or weekly
customer training in our new training center. Classes
include preventative service maintenance, service
repair and troubleshooting, operator training and
operator preventative maintenance. We also offer
OSHA, MIOSHA safety and MIOSHA mine safety certifi-
cation classes. For customized sessions or more infor-
mation, call the training center at AIS Lansing.

6 month warranty on all repairs

AIS Mission: *To help customers become more profitable by providing the best equipment and legendary product support.*